

# PRODUCTS BY APPLICATION

## ADHESIVE

Additives, APAOs, emulsifiers, EVA, fillers, polyisobutylenes/polybutenes, polyolefin elastomers (POEs), polyols, oils, resins (synthetic/natural), rubbers (solid/liquid), solvents, styrenic block copolymers (SBCs), waxes (synthetic/natural)

## COATING

Additives, binders, colorants, defoamer, dispersants, emulsifier, fillers, optical brighteners, PVC, silicate, solvents, thickeners, waxes (synthetic/natural)

## CONSTRUCTION

Adhesion enhancers, air entraining agents, binders, colorants, defoamers, dispersants, fillers, hydrophobing agents, liquifiers, processing enhancers, retarders, rheology additives, setting accelerators, thickeners, wetting agents

## FEED

Acidifiers, amino acids, flavor precursors, glycerine, preservatives, thickeners, vitamins

## FOOD

Acidifiers, amino acids, antioxidants, emulsifiers, energy drink ingredients, flavor precursors, food coloring, glycerine, minerals, preservatives, sweeteners, thickeners, vitamins, waxes (synthetic/natural)

## HEALTH CARE

Food colorants, glycerine, petroleum jellies, polyethylene glycols (Macrogol), waxes (synthetic/natural), white oils

## HOME CARE

Alkoxylates, amine derivatives, amine oxides, anionic and nonionic surfactants, betaines, cellulose ethers, colorants, color protection additives, defoamers, low foaming surfactants, phosphoric acid ester, polyglycols, quats, rheology modifiers, soil release polymers, surface protection additives, waxes (synthetic/natural), white oils

## LUBRICANT

Anti-wear additives, Base oils, corrosion inhibitors, emulsifiers, extreme pressure additives, , lubricity improvers, neutralizing agents, yellow metal passivators

## PERSONAL CARE

Active & care ingredients, base & co-surfactants, butters, carrier systems/ encapsulations, colorants, conditioning agents, emollients, emulsifiers, exfoliants, vegetable and essential oils, preservatives, polyethylene glycols, polyglycols, raw materials for natural cosmetics, rheology modifiers, waxes (synthetic/natural), white oils and petroleum jellies, UV-filters

## PLASTIC

Colorants, optical brighteners, polyolefin elastomers (POEs), PVC, styrenic block copolymers (SBCs), waxes (synthetic/natural)

## RUBBER

Additives, accelerators, APAOs, carbon black, colorants, fillers, oils, polyisobutylenes/polybutenes, polyolefin elastomers (POEs), resins (synthetic/natural), rubbers (solid/liquid), solvents, styrenic block copolymers (SBCs), waxes (synthetic/natural)

## WATER CHEMICALS

Activated carbon, antiscalants, biocides, bio-technological products, chlorine dioxide, defoamer, filter anthracite, flocking agents, flotation agents, KyroCAPS®, KyroSAN®, Tonsil®



THE CHEMICAL DISTRIBUTOR  
OF CHOICE



FACTS AND  
FIGURES  
2021

### TER Chemicals Distribution Group

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[www.terchemicals.com](http://www.terchemicals.com)

## KEY FACTS TER CHEMICALS

Sales Revenue

**€ 350 Mil.\***

Customers

**> 20,000**

## EMPLOYEES

Total

**338**

Product- and Sales Management

**224**

## APPLICATIONS

Our experience and knowledge in the area of specialty chemicals ensures that we are well positioned to effectively support both our customers and our suppliers with product- and application expertise.



ADHESIVE



PLASTIC



RUBBER



CONSTRUCTION



COATING



LUBRICANT



HOME CARE



PERSONAL CARE



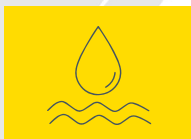
HEALTH CARE



FOOD



FEED



WATER

## QUALITY MANAGEMENT

The satisfaction of our customers and suppliers is how we define quality. Our responsibility and compliance with quality assurance requirements is confirmed by regular internal system checks and external audits:



## TER CHEMICALS WORLDWIDE

As a leading distributor of specialty chemicals, we are able to supply a large range of products reliably, punctually, at stable prices and in consistently high quality. Our international network ensures qualified sourcing worldwide and an extensive supply reach with focus on Europe.



**16**

Countries



**21**

Subsidiaries



**200**

Product Groups



## STRATEGIC FOCUS

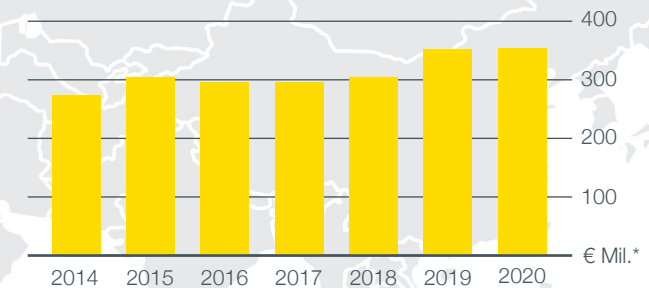


With our deep market knowledge, the technical expertise and a comprehensive product portfolio, we are able to build up and maintain partnerships across various international industries. By updating and connecting our systems internally

and externally, we can optimize our organizational structures and generate growth for our suppliers, customers and employees. The latest investments in digital and structural projects guarantee our business partners less complexity and better solutions in the future.



## SUSTAINABLE GROWTH



\*Sales Revenue - Unconsolidated

## MISSION AND VISION

Our mission is to create value in our role as a highly dedicated technical and chemical consultant in Europe through our human talents, quality products and excellence in service. Our vision is to be the chemical distributor of choice for our customers and suppliers. Responsibility, curiosity and passion for what we do are our core values. Employees are our key to success.

Andreas Früh  
CEO TER CHEMICALS

Uta Seiler  
CFO TER CHEMICALS